



Name: John J. Gula

Residence: Pittsburgh, Pennsylvania

Lodge: Central Pittsburgh Regional Lodge

Personal/Educational Information:

Bachelor of Science in Business Administration, Finance—Robert Morris University

Work Experience:

13 years in Corporate Finance and Accounting

Why you should be (re)elected?:

The GCU has always been a part of my life, and it's been important for me to find ways to give back. Over seven years ago, that meant becoming Treasurer of what has now become the Central Pittsburgh Regional Lodge. Four years ago I had the honor of being elected to the GCU Supreme Tribunal. Now, I offer my services again by becoming a candidate for the GCU Board of Directors. It's important for the GCU to continue to keep pace with an ever changing world in order to maintain the quality products and services its members rely upon. To do that it takes qualified, dedicated leadership. I hold a bachelor's degree in Finance from Robert Morris University. I've spent 13 years in corporate finance as a Financial Analyst and Accountant. But, I believe what makes me an intriguing candidate lies beyond technical and financial acumen, and lies in my commitment to the GCU's culture, history, and fraternal values.

JOHN J. GULA

357 Rockfield Rd. · Pittsburgh, PA 15243 · 412-606-1018 · jgula01@comcast.net

EXPERIENCE

Aegis Realty Partners – Pittsburgh, PA 15211

Commercial Real Estate Associate, October 2019 to present

- Aid clients in bringing commercial property to market for lease or sale, and locate property for business owners to buy or lease
- Research market conditions and trends and identify business opportunities through analysis of property operating statements

FedEx Supply Chain – Cranberry, PA 16066

Financial Analyst (temp), April 2019 to August 2019

- Review journal entries and account reconciliation
- Forecasting, budgeting, and analysis
- Financial statement review and reporting

Aladdin Food Service Management – Canonsburg, PA 15317

Senior Staff Accountant, March 2017 to June 2018

- Successfully coordinated completion of annual operating budgets totaling \$250M in Sales and \$20M in EBITDA
- Responsible for monthly close and review of financial statements for companies totaling \$100M annually
- Communicate financial results and variance analysis to operating managers and executives

Comcast Cable Communications, Inc. - Pittsburgh, PA 15275

Senior Financial Analyst, October 2014 to February 2017

Financial Analyst, January 2008 to October 2014

- Prepare successful monthly forecast and \$30M annual budget modeling for Installation Revenue lines in the P&L
- Research and report all subsequent rate/volume variance explanations for assigned P&L revenue accounts
- Successful addition of three product revenue through prudent tracking, distribution and implementation of sales offer compliance data to sales management internal customers
- Aided 15% reduction in onboarding call-in rates through tracking and analysis of call-in drivers and installation stress points
- Assisted Divisional and Regional leaders in overhaul and implementation of new Installation product pricing simplification strategy through revenue and pricing analytics and implementation of compliance reporting

Northwestern Human Services of PA - Pittsburgh, PA 15235

Financial Analyst, July 2006 to January 2008

- Prepared monthly financial reporting and analyzed performance through detailed variance analysis
- Prepared annual operational budgets and any ad hoc financial and funding issues as needed
- Analyzed county contracts to ensure appropriate funding levels were achieved and oversaw county funded programs to maintain budgeted expense levels

BNY Mellon, Global Securities Services - Pittsburgh, PA 15219

Service Delivery Representative, October 2005 to July 2006

- Provided professional support to clients and investment managers through timely and accurate trade settlement and full investment of cash balances
- Responsible for completion of accurate financial statements, and resolving problems arising in normal valuation and cash management process for client accounts with Net Asset Value of \$3 billion

EDUCATION

Robert Morris University, Moon Township, PA 15108 Bachelor of Science in Business Administration, Finance

AFFILIATIONS

- Treasurer, GCU Lodge 255/Central Pittsburgh Regional Lodge, 7 years
- National Officer, GCU Supreme Tribunal, 3 years