

## INDIVIDUAL DEFERRED ANNUITY APPLICATION

#### (Please print)

<u>Plan: \_\_</u>

Non-Qualified:  $\Box$ 

**Qualified:**  $\Box$  IRA  $\Box$  SEP IRA  $\Box$  TSA  $\Box$  Keogh  $\Box$  Roth  $\Box$  Coverdell  $\Box$  Other \_\_\_\_\_

Please note, the appropriate Disclosure Statements must be included with the application

Annuitant:	Social Security Number:	
Permanent Address:	City:	State: Zip:
Mailing Address:	City:	State: Zip:
Phone Number:	🗆 Home 🛛 Cell Email:	
Date of Birth: Ag	ge: Sex: Marital Status:	
Owner (if other than Annuitant):	Social Security Numl	ber:
Permanent Address:	City:	State: Zip:
	City:	
Phone Number:	□ Home □Cell Email:	
Date of Birth: Ag	ge: Sex: Marital Status:	
Is the Proposed Annuitant a mem	nber of the GCU? 🗆 Yes 🗆 No 🛛 Lodge Numb	er
Name:	eficiaries may be provided on separate page <u>with</u> Annuitant/Owner's Signature SSN SSN Relation	%
Name: Address: Phone Number:	SSN SSN Relation	% nship:
Name: Address: Phone Number: Name:	SSN Relation Nome Cell Email: SSN	%%%%%%
Name: Address: Phone Number: Name: Address:	SSN Relation I Home Cell Email: SSN Relation SSN Relation	%%%%
Name:	SSN Relation I Home I Cell Email: SSN Relation Relation Relation Relation I Home I Cell Email:	% nship:% nship:%
Name:Address: Phone Number: Name: Address: Phone Number: Name:	SSN Relation I Home Cell Email: SSN Relation SSN Relation	%%%%%%
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Check purchase Amount:	\$
<b>Rollover</b> (from retirement account):	<u>\$</u>
Transfer (CD, mutual fund, brokerage acct, money market):	<u>\$</u>
<b>Replacement</b> (Annuity and/or cash value life insurance):	<u>\$</u>
Total Estimated Premium:	\$

#### **Replacement Questions:**

1. Do you currently have existing life insurance or annuity contracts in force or pending with this or any other company?

 $\Box$  Yes  $\Box$  No If yes, specify total amount (including pending with other companies): \_\_\_\_\_

- 2. Will this replace or change any life insurance or annuity contract in force with this company or any other company? □ Yes □ No
- **3.** Other Annuities in force? □ Yes □ No If Yes, total amount \$\_\_\_\_\_
- 4. Will existing value from another life insurance or annuity contract (through loans, surrenders, or otherwise) be used to pay premiums for the policy applied for? □ Yes □ No

If Yes to 1, 2, or 3, show name of insurer and contract numbers: \_\_\_\_\_

# FRAUD WARNING

WARNING: Any person who knowingly and with intent to injure, defraud or deceive any insurer files a statement of claim or an application containing any false, incomplete or misleading information is guilty of a felony of the third degree.

#### Tax Identification Certification (in lieu of W9)

Under penalties of perjury, I certify that:

- The number shown on this application is my correct taxpayer identification number; and
- I am not subject to back-up withholding due to failure to report interest and dividend income; and
- I am a U.S. Citizen or other U.S. Persons (as defined in the W-9 instructions).

Certification Instructions: You must strike out item 2 above if you have been notified by the IRS that you are currently subject to back-up withholding.

#### **Owner's/ Annuitant's Statement**

- I/We declare that all statements in this Application are true to the best of my/our knowledge and belief and agree that this Application shall be a part of the Annuity Contract issued by the Company.
- I/We understand that my contract has a free-look period if I am dissatisfied for any reason
- I/We believe this product is suitable for my/our financial goals
- I understand that the annuity contract will not be issued until all money has been received and total dollar amount meets the minimum premium requirement of the product

The Internal Revenue Service does not require your consent to any provision of this document other than the certifications required to avoid back-up withholding.

I agree that this Application shall be the basis for and a party of any contract issued. I understand that only an officer of GCU may, in writing: (1) make or modify contracts: or (2) waive any of GCU's rights or requirements.

Dated at: (City, State)	this (Date)	Day of (Month)	_, (Year)
Annuitant Signature:		Owner Signature	
(Parent/Guardian if under 16)		(If different from Annuitant)	

#### **Agent's Report**

- To the best of your knowledge, is life insurance or annuity replacement involved in this transaction?
   □ Yes □ No
- 2. Did you ask each question exactly as set forth in the application?  $\Box$  Yes  $\Box$  No
- 3. To the best of your knowledge, is the annuity now applied for intended to replace or change any existing insurance with any company? □ Yes □ No

If yes, have you complied with any regulatory requirements regarding replacement? Yes No

4. I have verified the Proposed Insured's identity by viewing the individual's photograph on a driver's license, passport or other official document. □Yes □ No

Agent Signature: \_\_\_\_\_

Florida License No.: \_\_\_\_\_

GCU Agent No.:\_\_\_\_\_

Agent Name (Print):



### ANNUITY DISCLOSURE **TRIPLE ADVANTAGE ANNUITY** (ISSUED AGES 0 TO 95)

INTEREST RATE:	Your annuity will earn an interest rate of%APY for the entire 3 con- tract years. Unless surrendered, this contract will continue after the 3 year period at the GCU declared interest rate.			
SURRENDER CHARGE SCHEDULE:	This annuity contains surrender charges for early withdrawals or surrende The maximum surrender charge is 5%.			
	Year 1 2 3			
	% Charge 5% 3% 1%			
	<b>PENALTY FREE WITHDRAWAL</b> —No withdrawal privileges are available in the first year. The owner may withdraw up to 10% of the contract value, in years 2 & 3 based on the prior anniversary date contract value, without surrender charges.			
SURRENDER CHARGE EXCLUSION:	<b>DEATH</b> —No Surrender charges will be imposed on death benefits paid under this annuity contract.			
	The above GCU Surrender Charge Exclusion may be modified or withdrawn at any time at the discretion of the GCU Board of Directors.			

Withdrawals prior to age 59 1/2 may be subject to an IRS early distribution penalty.

Date

Signature Applicant/Annuitant

Date

Signature of Agent



# ANNUITY SUITABILITY QUESTIONNAIRE

Owner: Last			First		Middle		
Date of Birth				Sex			
Entity:							
Tax Status			Relationship to	o Annuitant(s):			
Supporting doc	uments (list)	:					
Annual Income	e:						
Source of Inco	me:						
Annual House	nold Income						
Existing Assets	3						
Existing Liquid							
Do you current			es? Please list:				
						🗌 Yes	🗌 No
Do you current	ly own life i		2 Diagona liati				
Do you current	iy own me n	Isuland				🗌 Yes	□ No
			ving expenses inc	cluding medical?		<u> </u>	No No
	-	-	ing expenses?			Yes	No
Do you anticip	ate changes	s in your	out-of-pocket me	dical expenses	?	Yes	No
			future changes in uring the surrende			🗌 Yes	🗌 No
			for unexpected ex			Yes	No
	<u> </u>	<b>j</b>	<u> </u>	<u> </u>			
Why are you pu	rcnasing th	s annur	ty ?				
			for this purchase?		• •		
		· •	erm)	•			
Safety of	Principal a	nd Grow	/th                         Pass ass	ets to a benefic	iary or bene	ficiaries a	t death
Other:							
-							
Owner's Signate	ıre			Date Sig	gned		

Describe your risk tolerance: (Check all that apply)	
Conservative Moderately conservative Moderate Moderate Aggressive Other:	lerately aggressive
Comments:	
Describe your investment experience by type and length of time:	
What is the source of the funds for the purchase of the proposed annuity?	
How many years from today will you need access to your funds without a penalty?	
Will the proposed annuity replace any product?	🗌 Yes 🗌 No
If yes, will you pay a penalty or other charge to obtain these funds?	🗌 Yes 🗌 No
If yes, the amount of the charge or penalty	\$

## Additional Information:

Note: The following three sections to be completed by the agent, insurer, or Managing General Agent proposing purchase; each section requires a response; no section may be left blank or contain a response consisting of "None" or "N/A".

Advantages of purchasing the proposed annuity:

Disadvantages of purchasing the proposed annuity:

The basis for my recommendation to purchase the proposed annuity or to replace or exchange your existing annuity (ies):

Agent's Signature

**Date Signed** 

Note: No questions or response areas are to be left blank when offered to the Owner for signature. If any information requested is unavailable, not applicable or unknown, the insurance agent or insurer must indicate that.

### ACKNOWLEDGEMENTS AND SIGNATURES

I understand that should I decline to provide the requested information or should I provide inaccurate information, I am limiting the protection afforded me by the Florida Statutes regarding the suitability of this purchase.

I REFUSE to provide this information at this time.

I have chosen to provide **<u>LIMITED</u>** information at this time.

☐ My annuity purchase **IS NOT BASED** on the recommendation of this agent or the insurer.

☐ My annuity purchase <u>IS BASED</u> on the recommendation of this agent or the insurer.

#### APPLICANT:

DO NOT SIGN THIS FORM IF ANY ITEM HAS BEEN LEFT BLANK, BEFORE CAREFULLY REVIEWING THE INFORMATION RECORDED, OR IF <u>ANY</u> OF THE INFORMATION RECORDED IS NOT TRUE AND CORRECT TO THE BEST OF YOUR KNOWLEDGE.

THE OWNER MAY SUBSTITUTE THEIR INITIALS FOR SIGNATURES ON ALL FORM PAGES WITH THE EXCEPTION OF THE SIGNATURES BELOW, WHICH ARE <u>REQUIRED</u>.

**Owner's Signature** 

## **EXPLANATION OF TERMS**

"Age" is the natural person's attained age on the day the form is completed.

- "Tax Status" is the owner's Federal Income Tax filing status such as "single" or "married filing jointly"; if "Exempt", so state.
- "Form of Ownership" is the type of entity, other than a natural person, including a corporation, trust, partnership, limited liability company, or other business or not-for-profit entity.
- "Supporting documents" are the documents that provide a basis for the relationship between the Proposed Annuitant, and the Owner as it may exist.
- "Annual income" is income received during a calendar year, whether earned or unearned.
- "Source of annual income" is the income-generating source, such as pension income, dividends, or earned income etc.
- "Annual household income" is the combined annual income received by all household members each calendar year.

"Existing Assets" are financial assets including life insurance and annuities.

- "Existing Liquid Net Worth" is applicable to those net assets that can readily be converted into their cash equivalent, without loss of principal after all surrender charges or other deductions have been taken
- ."Financial Objectives" are the owner's stated goals as described to the insurance agent or insurer, if no insurance agent is involved. These may include but are not limited to the following: (1) Income, (2) Growth (long term capital appreciation), (3) Safety of Principal and Income, (4) Safety of Principal and Growth, (5) To pass the investment to a beneficiary or beneficiaries at death.
- "**Risk Tolerance**" means the degree of uncertainty that an investor can reasonably tolerate with regard to a negative change in his or her investments. Examples of risk tolerance levels may include the following: (1) Conservative (prefer little or no risk), (2) Moderately conservative (some risk, reduced safety of principal), (3) Moderate (average risk with potential losses and potentially higher returns), (4) Moderately aggressive (above average risk with potential losses, risk of principal and potentially higher returns), (5) Aggressive (willing to sustain losses or loss of principal in pursuit of higher returns).
- "Source of the funds" to be used to purchase the proposed annuity means from where the funds will come to purchase the annuity, and may include but are not limited to; (1) An existing annuity or life insurance contract, (2) Liquid Assets, including but not limited to, cash in banks, maturing certificates of deposit, and money market accounts, (3) Personal Loans, (4) Equity Loans, (5) Mortgages, Reverse Mortgages, (6) Death Benefit Proceeds, (7) Funds received upon retirement from employment, including but not limited to, 401(k) accounts, pensions, and other tax-sheltered funds, (8) Equities, mutual funds, or bonds, (9) Proceeds from real estate transactions.

**Owner's Signature**